



DONEGAL
INSURANCE GROUP

Commercial Lines

ANNOUNCEMENT

Second Quarter

April 2017

Your New Commercial Lines Underwriter –



DAPHENEY DUNCAN

Donegal is pleased to introduce **Dapheney Duncan** as your new Commercial Lines Underwriter. In 2017 Dapheney joined the company's commercial lines underwriting department and currently handles a territory of agents in Pennsylvania. A graduate of Pennsylvania State University, Dapheney holds a B.S. degree in Marketing. She brings a wealth of insurance knowledge to your agency, with over 7 years of experience in the industry in both Underwriting and Claims. Dapheney is excited to be your agency's new Commercial Lines Underwriter and is ready to provide you with "Best in Class" customer service. She is looking forward to helping you grow your book of business with Donegal!

DAPHENEY DUNCAN

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Our Mission

For the
Commercial Lines Department
to be your **"Go To"**
Regional Insurance Company
within your Agency.

Donegal offers you the capability to quote business on-line, utilizing our web-based WriteBiz system. You can rate BOP, Auto, Workers' Compensation, CT, CPP and Umbrella in your office.



Your Donegal WriteBiz underwriter can review your quotes and will provide you with the pricing necessary to write quality new business accounts.

QUOTE ONLINE: www.donegalgroup.com

Type of Business	Account Premiums	State	Type of Business	Account Premiums	State	Type of Business	Account Premiums	State
Ace Hardware Store	\$17,688	WI	Flooring/Carpet Store	\$5,915	IA	Mulch Processing	\$19,884	OH
American Legion	\$9,809	PA	Florist	\$6,712	PA	Museum (No IM)	\$21,501	GA
Animal Hospital	\$16,530	NC	Fruit & Veg Dealer	\$24,034	PA	Office Equipment/Supply Store	\$20,926	GA
Appliance Store	\$8,613	GA	Fruit/Veg Distributor	\$50,719	GA	Paint Store	\$5,955	AL
Auto Parts Store	\$8,700	GA	Funeral Home	\$7,285	PA	Painting Contractor	\$21,901	PA
Bakery	\$33,078	PA	Furniture Store LRO	\$5,198	MD	Painting Contractor	\$8,514	AL
Bakery	\$7,688	PA	Gift Shop	\$6,932	PA	Painting Contractor	\$59,361	IA
Bakery	\$14,070	PA	Gift Shop & LRO	\$6,935	PA	Paper Products Dist	\$15,854	PA
Beer Distributor	\$5,075	PA	Glazier - No Auto Glass	\$8,030	PA	Paving Contractor	\$18,273	GA
Building Maintenance Contractor	\$11,510	OH	Grading of Land Contractor	\$27,738	AL	Paving Contractor	\$7,614	GA
Building Maintenance Contractor	\$15,523	WI	Grocery Dist	\$6,696	PA	Paving Contractor	\$32,220	NE
Car Wash	\$5,265	VA	Grocery Store	\$5,710	PA	Pet Stores	\$11,737	PA
Car Wash	\$5,265	VA	Grocery Store	\$16,994	PA	Pharmacy	\$6,375	PA
Car Wash	\$9,941	GA	Hardware Store	\$5,214	TN	Pharmacy	\$14,439	GA
Car Wash	\$12,188	GA	Hardware Store	\$10,937	PA	Pizza Shop	\$9,534	PA
Carpentry - Interior	\$3,534	GA	Hardware Store	\$24,489	PA	Plumbing & LRO	\$20,369	AL
Carpentry - Masonry GC	\$37,495	MD	Home Improvement Contractor	\$7,624	NC	Plumbing Contractor	\$20,526	GA
Carpentry - Residential	\$9,862	GA	Home Improvement Contractor	\$8,129	VA	Plumbing Contractor	\$31,248	MD
Carpentry Contractor	\$16,552	PA	Home Improvement Contractor	\$7,624	NC	Plumbing Contractor	\$6,853	PA
Carpentry Contractor	\$15,045	MD	Home Improvement Contractor	\$12,114	NE	Plumbing Contractor	\$15,544	GA
Carpentry Contractor	\$34,530	PA	Hotel	\$11,053	GA	Plumbing Contractor	\$5,493	NE
Carpentry Contractor	\$6,272	PA	Hotel	\$14,068	PA	Plumbing Contractor	\$27,668	GA
Carpentry Contractor	\$11,528	MD	Hotel	\$17,0651	VA	Plumbing Contractor	\$27,635	NC
Carpentry Contractor	\$17,159	PA	HVAC	\$13,469	GA	Plumbing Contractor	\$7,219	AL
Carpentry Contractor	\$20,911	GA	HVAC - Contractor	\$8,780	IN	Plumbing/HVAC Contractor	\$56,392	MD
Carpentry Contractor	\$5,956	PA	HVAC Contractor	\$147,196	MD	Plumbing/HVAC Contractor	\$8,629	PA
Carpentry Contractor	\$5,255	PA	HVAC Contractor	\$12,632	GA	Plumbing/HVAC Contractor	\$26,884	PA
Carpet Store	\$10,416	AL	HVAC Contractor	\$41,968	MD	Printer - Signs	\$8,050	IN
Carpet Tufting	\$10,002	GA	HVAC Contractor	\$12,894	MD	Printing Shop	\$5,459	GA
Clothing Wholesale	\$10,549	IA	HVAC Contractor	\$132,112	PA	Refrigeration Contractor	\$6,266	OH
Commercial Building Contractor	\$208,683	MD	HVAC Contractor	\$7,550	NE	Residential Carpentry Contractor	\$7,192	PA
Commercial Remodeling Contractor	\$46,901	MD	HVAC Contractor	\$21,149	OH	Residential Carpentry Contractor	\$13,601	IA
Commercial Appliance Service/Repair	\$24,955	GA	HVAC Contractor	\$12,165	GA	Residential Carpentry Contractor	\$15,416	PA
Concrete Construction	\$6,091	GA	HVAC Contractor	\$10,477	MD	Residential Carpentry Contractor	\$16,198	PA
Concrete Construction	\$26,012	GA	HVAC Contractor	\$12,665	GA	Residential Remodeling Contractor	\$9,290	PA
Custom Granite Works	\$44,821	WI	HVAC Contractor	\$17,430	MD	Residential Remodeling Contractor	\$6,928	PA
Custom Home Builder	\$51,694	PA	HVAC Contractor	\$9,544	PA	Residential Remodeling Contractor	\$14,256	AL
Dairy Queen	\$12,218	GA	HVAC Contractor	\$11,775	GA	Restaurant	\$5,316	GA
Deli	\$5,191	PA	Insulation Contractor	\$21,869	IA	Restaurant	\$5,637	IA
Deli & Grocery Store	\$5,200	IN	Insulation Contractor	\$9,158	PA	Restaurant	\$10,872	GA
Deli/Bev Store	\$10,596	PA	Insurance Office	\$38,386	GA	Restaurant	\$6,231	VA
Dollar Store	\$5,300	PA	Insurance Office	\$25,000	IA	Restaurant	\$5,687	NE
Dry Cleaning Supplies Dist	\$30,537	PA	Insurance Office	\$7,093	GA	Restaurant	\$13,982	SC
Electrical Contractor	\$34,708	GA	Insurance Office	\$10,438	DE	Restaurant	\$6,082	PA
Electrical Contractor	\$7,586	GA	Insurance Office	\$8,748	PA	Restaurant	\$6,472	GA
Electrical Contractor	\$10,795	OH	Insurance Office	\$7,189	PA	Restaurant	\$5,112	VA
Electrical Contractor	\$18,551	IN	Insurance Office	\$13,743	PA	Restaurant	\$5,583	PA
Electrical Contractor	\$19,708	GA	Janitorial Service - No WC	\$7,862	GA	Restaurant	\$6,565	PA
Electrical Contractor	\$7,305	PA	Janitorial Supply Dist	\$7,200	VA	Restaurant	\$6,228	GA
Electrical Contractor	\$23,076	NE	Kitchen Remodel	\$5,542	VA	Restaurant	\$13,909	GA
Electrical Contractor	\$15,716	GA	Lawn Sprinkler Installation	\$5,542	VA	Restaurant	\$6,862	PA
Electrical Contractor	\$29,627	MD	Lesser Risk - Processing	\$15,534	PA	Retail Store	\$12,447	VA
Electrical Contractor	\$8,103	GA	LRO - Mercantile	\$5,501	GA	Self Storage	\$22,683	VA
Fabric Retail Shop	\$6,111	MD	LRO - Office	\$5,057	GA	Sign Installation Contractor	\$13,085	GA
Family Restaurant	\$7,440	OH	LRO - Office	\$7,378	TN	Sock Mfg	\$27,515	PA
Fast Food Franchises	\$106,634	PA	LRO - Office	\$9,717	PA	Stone Cutting	\$12,555	GA
Fast Food Restaurants	\$379,258	WI	LRO - Office Condo Assoc	\$9,717	PA	Strip Center LRO	\$6,327	PA
Fence Installer	\$46,558	PA	LRO - Offices	\$5,156	PA	Strip Shopping Plaza	\$9,634	AL
Flat Cement Contractor	\$7,031	IN	LRO - Offices	\$7,175	OH	Tile Contractor	\$5,515	PA
Flat Cement Contractor	\$10,827	MD	LRO - Offices	\$6,115	GA	Vending Machine Operations	\$10,775	PA
Flat Cement Contractor	\$12,996	IA	LRO - Offices	\$7,946	GA	Wholesale Distributor - Doors, Frames, Accessories	\$198,236	IA
Flat Cement Contractor	\$6,418	SC	LRO - Retail	\$7,899	AL	Wholesale Produce Distributor	\$71,820	MD
Flat Concrete Contractor	\$41,391	MD	LRO - Retail	\$6,574	AL			
Floor Covering Store	\$11,682	GA	LRO (stores)	\$6,651	PA			
Floor Covering Stores	\$13,037	GA	LRO Buildings - Office	\$6,003	PA			
Flooring Store	\$8,280	PA	LRO Office	\$5,411	PA			
			LRO Office Building	\$5,247	PA			
			LRO Office/Retail	\$8,823	PA			
			Masonry Contractor	\$9,210	AL			
			Meat Distributor	\$17,359	PA			
			Mechanical Contractor	\$48,990	MD			
			Medical Offices	\$14,614	GA			
			Mini Storage Units	\$7,450	NC			