



General Liability

People are always concerned about liability issues, changes and problems. This fast-paced program will address “what is HOT and new” with CGL as well as everyday issues. We will also look at several key GL endorsements and endorsement changes. Certain areas of liability are always an issue regardless of edition date so we will have plenty to discuss.

- Do you really know what impaired property is? It has been a CGL definition since 1986!
- We will also discuss the key items and differences with claims-made and what you must review when you write a claims-made policy.
- The GL Policy has now changed eight times since simplification.
- ISO/CGL is the most standardized policy in our business and yet it is the most misunderstood.

May 16, 2017

*Deadline to register:
April 21, 2017*

Registration:
8:00AM - 8:30AM

Session:
8:30AM - 3:45PM

*Continental
breakfast & lunch*

**7 CE Credits
for MD, DE & VA**

**The Fountains
1800 Sweetbay Drive
Salisbury MD 21804
(410) 749-6644**

Facilitator

David M. Sanborn, CPCU, is the president of Risk & Insurance Education, Inc. (RIE). RIE provides educational seminars and training consulting for agencies and brokerage firms, agency associations and insurance companies across the country. RIE is a technical training company with emphasis on commercial casualty but all property-casualty lines are addressed. Dave has written numerous articles for insurance periodicals and has spoken at numerous insurance conventions and industry meetings.

Attendance to the program is limited. Please e-mail your registration ASAP to get a seat! If you have any questions or need more information, call or email Lee Marsh at: lmash@peninsulainsurance.com or 1-800-492-1205 extension 2938.

***Please scan and email this registration below to:
lmash@peninsulainsurance.com***

Participant Name: _____

State & Insurance License Number : _____

Email Address: _____

Agency Name : _____

Address: _____

Telephone: _____

